

Polycom[®] VMC 1000 Video Media Center

Sales Frequently Asked Questions

When can I order the VMC 1000?

The VMC 1000 is immediately available for order .

What are the pricing and configurations available for the VMC 1000?

Description	Part #	List
Base with 250 concurrent unicast web streams	2200-77100-250	\$59,500
250 Concurrent unicast web streams, external upload option and multicast option enabled.	2200-77100-260	\$74,900
500 Concurrent unicast web streams, external upload option and multicast option enabled.	2200-77100-400	\$93,000
1000 Concurrent unicast web streams, external upload option and multicast option enabled.	2200-77100-500	\$129,000
Multicast Option License	5150-77101-000	\$15,000
External Upload of Content Option License	5150-77102-000	\$10,000
250 Concurrent Web Stream License, a maximum of two licenses of additional 250 concurrent streams can be added per server	5150-77100-250	\$19,500

Base with 250 Concurrent Streams – Includes video content management application with the ability to broadcast 250 concurrent streams live or on demand. Housed in a 1 U high rack mountable appliance with two 750GB hard drives for enhanced reliability.

250, 500 or 1000 Concurrent Streams inclusive of all options – Includes video content management application with the ability to broadcast 250, 500 or 1000 concurrent streams live or on demand, external file upload option and multicast option. Housed in a 1 U high rack mountable appliance with two 750GB hard drives for enhanced reliability.

Additional 250 Streams Option – Increases the capability to broadcast by increments of 250 concurrent streams, up to 1000 concurrent streams total on any VMC 1000.

External File Upload Option – Adds the capability to upload external files onto the VMC 1000 such as Power Point presentations, mp3 files, externally created video content, etc.

Multicast Option – Enables an unlimited number of streams to be broadcasted over a multicast network.



What are the maintenance services available for the VMC 1000?

Maintenance services include Polycom's traditional post sales support offerings: Premier & Premier Plus for Service Resellers, and Partner Premier & Partner Premier Plus for Service Partners. These offerings provide technical support, next business day parts replacement, entitlement for software upgrades, and optional on-site Polycom labor.

What are the implementation services available for the VMC 1000?

Implementation service provides a turnkey Video Media Center deployment option for your customer. An assigned Polycom project manager guides the customer's VMC deployment and works closely with a Polycom engineer in executing the on-site deployment of the VMC 1000.

Through which channels will the VMC 1000 be sold?

The VMC 1000 is immediately available to North American Video Infrastructure (formerly NSD) certified resellers.

When will the Video Media Center be available in my region?

The VMC 1000 will be available to North American in the Q3 2007. The VMC 1000 will be introduced to other regions contingent on localization requirements in Q4 2007

If I know of certified partners interested in training on the VMC 1000, who should they contact?

Have them contact their local Polycom channel manager; or, if they do not have a channel manager, have them call 1-800-765-9266 (800-POLYCOM) and request to be put in contact with one.

