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What people are saying about the revolutionary Polycom® SoundStation VTX 1000™



CUSTOMERS

"In my initial experience with the SoundStation VTX 1000, I was astounded by the wideband sound quality. Holding a conversation over wideband was like listening to a high-fidelity stereo rather than talking on the phone."

Chris DiFiglia, Associate Director IT - Bear Stearns

"Everyone who's come into contact with the new VTX 1000 wideband conference phones is very impressed. Our users have been astounded by the loud, clear sound that the wideband capability enables."

Paul Lamberson, Sr. System Analyst - ADP

The SoundStation VTX 1000 provides a whole new conferencing experience. The wideband capability of the phone allows all meeting participants to be heard equally and really gives the feeling that everyone is in the same room. And the sound quality is so refined it truly enhances meetings at a distance.

Chris Plutte, Co-founder - Global Nomads Group

"I'm so in love with it," said Darlene McKinnon, deputy director of the Small Business Administration's San Francisco district office, after three weeks of beta testing the new phone. "I love the clarity."... "I'm a pacer," she said. When she paces around a 60-seat training room, "People on the other end say, 'You are coming in so clear.'"

Darlene McKinnon, Deputy Director, Small Business Administration

In *Government Computer News* magazine
Wideband Clears Phone Ranges for Teleconferences
By William Jackson

ANALYSTS

"Polycom's newest offering, SoundStation VTX 1000, is among the newest and most exciting products to emerge in the tabletop audio conferencing industry in quite some time. Its wideband functionality delivers sizable benefits in voice quality and adaptability to the conference room setting, all at a very reasonable price point."

David Alexander, Industry Analyst Audio & Web Conferencing - Frost & Sullivan

"Once you hear wideband, you'll never want to go back. The sound is incredible."

Andrew Davis, Wainhouse Research Report

AWARDS

**Communications Convergence Magazine
Editor's Choice Award, 04/04/2003**

Polycom's Wideband SoundStation VTX 1000 Conference Phone



"When you dial out to another VTX 1000, however, it's a new ballgame. The devices negotiate a modem-based data link supporting twice the effective bandwidth (14K vs 7K) of a standard call. The result is a completely changed sound-picture, filled with acoustic detail."