











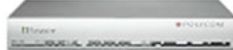






	Base System	Single Monitor Package	Dual Monitor Package	Accessories
iPower 9800	 <ul style="list-style-type: none"> ▪ Base Unit ▪ PowerCam™ Plus ▪ Keyboard & remote ▪ PowerMic ▪ ImageShare ▪ 4 site IP Multipoint ▪ Meeting Tool Assistant <p>IP only \$17,999 QBRI or V35 add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 34" XGA monitor • Premier Cart • Bose Speaker <p>IP only \$22,999 QBRI or V35 add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 34" XGA monitor • 34" NTSC monitor • 2 Premier Carts • Bose Speaker <p>IP only \$26,999 QBRI or V35 add \$2K</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ PowerCam ▪ 12-site Multipoint ▪ PowerMic(s) ▪ Document Camera ▪ Wireless Tablet
iPower 9400	 <ul style="list-style-type: none"> ▪ Base unit ▪ PT70 Camera ▪ Keyboard & remote ▪ PowerMic <p>IP only \$15,499 QBRI or V35 add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 34" XGA monitor • Premier Cart • Bose Speaker <p>IP only \$20,499 QBRI or V35 add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 34" XGA monitor • 34" NTSC monitor • 2 Premier Carts • Bose Speaker <p>IP only \$24,499 QBRI or V35 add \$2K</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ PowerCam Plus ▪ ImageShare ▪ 4 or 12 site Multipoint ▪ PowerMic(s) ▪ Meeting Tool Assistant ▪ Document Camera ▪ Wireless Tablet
iPower 685	 <ul style="list-style-type: none"> ▪ Set top package ▪ Removable camera ▪ Integrated Mic ▪ Keyboard & remote ▪ PowerMic ▪ ImageShare ▪ 4 Site IP Multipoint <p>IP & SBRI \$10,999 QBRI add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 29" XGA monitor • Utility Cart <p>IP & SBRI \$13,999 QBRI add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 29" XGA monitor • 29" NTSC monitor • 2 Utility Carts <p>IP & SBRI \$15,999 QBRI add \$2K</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ 12-site Multipoint ▪ PowerMic(s) ▪ Meeting Tool Assistant ▪ Document Camera ▪ Wireless Tablet ▪ Thin Display Adaptor cable
iPower 680	 <ul style="list-style-type: none"> ▪ Set top package ▪ Removable camera ▪ Integrated Mic ▪ Keyboard & remote <p>IP & SBRI \$7,999 QBRI add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 29" XGA monitor • Utility Cart <p>IP & SBRI \$10,999 QBRI add \$2K</p>	 <p>Adds:</p> <ul style="list-style-type: none"> • 29" XGA monitor • 29" NTSC monitor • 2 Utility Carts <p>IP & SBRI \$12,999 QBRI add \$2K</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ ImageShare ▪ 4 or 12 site Multipoint ▪ PowerMic(s) ▪ Meeting Tool Assistant ▪ Document Camera ▪ Wireless Tablet ▪ Thin Display Ad. Cable
iPower 9000 Integrator's Codec	 <ul style="list-style-type: none"> ▪ Rack mount chassis ▪ Rack mount kit ▪ Keyboard & remote <p>IP only \$13,999 QBRI or V35 add \$2K</p>	Monitors and Carts may be added as accessories		<ul style="list-style-type: none"> ▪ Digital Conference Rec ▪ PowerCam, PC Plus ▪ ImageShare ▪ 4 or 12 site Multipoint ▪ PowerMic(s) ▪ Meeting Tool Assistant ▪ Document Camera ▪ Wireless Tablet

Executive Collection - iPower



		Components	Accessories & Options
Floor System		<ul style="list-style-type: none"> ▪ iPower 9800 ▪ Single or Dual 50" Plasma ▪ 270 Watt amp ▪ Integrated stereo speakers ▪ Down firing subwoofer ▪ Mounting pedestal <p>Starts at \$49,999</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ PowerCam ▪ 12-site Multipoint ▪ PowerMic(s) ▪ Document Camera ▪ Wireless Tablet ▪ Credenza
Wall System		<ul style="list-style-type: none"> ▪ iPower 9800 ▪ Wall mounted Dual 50" or 61" Plasmas ▪ 270 Watt amp ▪ Wall mounted stereo speakers ▪ Down firing subwoofer ▪ Mounting hardware ▪ Electronics Credenza <p>Starts at \$57,999</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ PowerCam ▪ 12-site Multipoint ▪ PowerMic(s) ▪ Document Camera ▪ Wireless Tablet
Desktop iPower Executive		<ul style="list-style-type: none"> ▪ iPower 680 ▪ Dual 15" LCD screens (XGA and NTSC/PAL) ▪ Stand w speaker <p>IP & SBRI \$10,999 QBRI \$12,999</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ ImageShare ▪ 4 or 12 site Multipoint ▪ PowerMic(s) ▪ Meeting Tool Assistant ▪ Document Camera ▪ Wireless Tablet

Integrated Whiteboarding

		Components	Accessories
Polycom SMART 3000iPower		<ul style="list-style-type: none"> ▪ Special version of the iPower 9800 ▪ Special version of the SMART 3000i including rear projection touch screen, SmartBoard software, cabinet, pens and pen tray ▪ Special brackets and cables <p>Starts at \$38,000</p>	<ul style="list-style-type: none"> ▪ Digital Conference Recording ▪ PowerCam ▪ 12-site Multipoint ▪ PowerMic(s) ▪ Document Camera ▪ Wireless Tablet

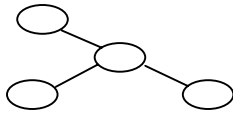

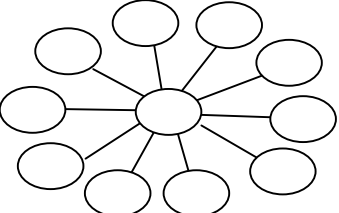

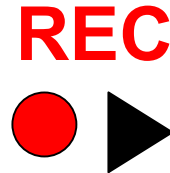






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iPower Accessories and Options



<p>4 site internal IP Multipoint</p>		<ul style="list-style-type: none"> Voice activated and continuous presence Data rates up to 768 kbps People+Content or T.120 Software key <p>\$2,999</p>	<p>ImageShare</p>		<ul style="list-style-type: none"> Table top device for easy laptop hook up for content sharing Simple Blue Button operation Includes cables <p>\$799</p>
<p>12 site internal IP Multipoint</p>		<ul style="list-style-type: none"> Voice activated and continuous presence Data rates up to 768 kbps People+Content or T.120 Software key Requires software v5.0 for iPower 900/600 <p>\$6,999</p>	<p>Document Camera</p>		<ul style="list-style-type: none"> NTSC resolution XGA resolution <p>\$2,499 \$5,000</p>
<p>Digital Conference Recording</p>		<ul style="list-style-type: none"> Enables recording of People+Content™ direct to hard drive, file server or removable media Works On or Off the call Software key Requires software v5.0 <p>\$2,499</p>	<p>Wireless Tablet</p>		<ul style="list-style-type: none"> Tablet Control for the iPower system and any PC application Bluetooth technology Standard and Meeting Tool Assistant Templates Wired or wireless pen <p>\$1,899</p>
<p>Meeting Tool Assistant</p>		<ul style="list-style-type: none"> Control of document camera, VCR and projector directly from system's user interface Software key <p>\$1,499</p>	<p>PowerCam Plus</p>		<ul style="list-style-type: none"> Can be used as primary or auxiliary camera Includes LimeLight automatic camera pointing Magnetic drive Includes cables <p>\$2,999</p>
<p>PowerMic</p>		<ul style="list-style-type: none"> Intelligent self steering and background noise suppressing microphone Includes cable <p>\$799</p>	<p>PowerCam</p>		<ul style="list-style-type: none"> Can be used as primary or auxiliary camera Magnetic drive Includes cables <p>\$1,499</p>
<p>Wireless Keyboard & Remote</p>		<ul style="list-style-type: none"> Upgrade kit replaces older iPower 900/600 keyboards and remotes Easier to use key layouts Requires software v5.0 <p>\$499</p>	<p>Cables</p>	<p>We've got all sorts</p>	<p>Consult Price List or call</p>

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Features Differences between the 9000 Series and 600 Series

- Features included in both the 9000 and the 600 Series, are not included in this table. Those features are listed below.
- For differences between models within a Series, refer to the "iPower Product Line" table.
- For model specifications, refer to individual data sheets. * indicates capability may be added using 3rd Party USB peripheral

	Form	H.264*	Auto camera tracking	Camera field of view	Integrated small room mic	Max # of Mics	Max IP rate	2 nd cam. input	Line level audio	Head set jack	232 ports	PC proc	Hard drive	RAM	CD drive	PCI slots
9000 Series	Rack mount	Yes	Best	65°	No (PowerMic only)	8	4 Mb.	Yes	Yes	No	Yes (2)	Pentium III	40 GB	256	DVD	Yes
600 Series	Set top	No	Good	51°	Yes	4	2 Mb.	No	No*	Yes	No*	Celeron	30 GB	128	No*	No*

iPower Standard Feature Highlights

- The following features are included in all iPower models. See the "iPower Accessories" table for optional features.

- Siren™ 14 Audio
- Pro-Motion Video
- Choice of user controls
 - o Handheld remote
 - o Wireless keyboard with hot keys
 - o Wireless tablet
 - o PC touch screen (3rd party)
 - o AMX or Crestron panel (3rd party)
- People+Content
 - o Simultaneous smooth motion people video **and** Hi-Res full motion content video
- 5 Ways to easily share Hi-res content
 1. Direct connected laptops, doc cams, VCRs, still image cameras, etc
 2. Show iPower desktop
 3. People+Content Streaming
 4. Web Collaboration Apps such as Polycom WebOffice™ or WebEx
 5. T.120 application sharing
- Single button Laptop sharing via ImageShare
- Synchronized content
- "Any source" content
- Customizable source labels
- Auto-sensing inputs
- Persistent Previews
- Graphical intelligent UI
- H.243 Chair control
- Customizable logo on UI
- 8 different languages
- Direct XGA-In
- Thin display compatible cameras
- Moveable PIP
- Far end camera control
- Camera presets
- Single and dual monitor modes
- Back panel connectors for video and audio (out and in) peripherals
- USB ports
- G.722.1 low bandwidth audio
- G.729 and G.723.1 VoIP audio
- ISDN and VoIP audio add
- IDEC (Integrated Dynamic Echo Cancellation)
- Automatic Gain Control
- Automatic noise suppression
- Built in ISDN line tester
- IP Tunneling
- Dual IP connectivity
- Audio line level wizard
- Software update wizard
- Integrated Web Browser
- Web Remote, Polycom Global Management System, and SNMP management tools
- Sure Connect, ISDN auto down speeding (including 1st channel)
- Web Dialing
- API's for external control
- Dedicated hi power DSPs for audio and video
- Available PC for user applications

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